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## Who we are









#### BELINTERTRANS-GERMANY GMBH – A BRANCH OF THE BELARUS RAILWAY



100 % subsidiary



Located in FRIEDRICHSDORF/GERMANY only 20 km from FRANKFURT

# WE SIMPLY AIM TO IMPROVE THE STANDARD OF TRANSPORT AND SERVICE BETWEEN ASIA AND EUROPE

The Belintertrans-Germany GmbH (BITG) is a company of the Belarus Railway (BCh) state enterprise with offices in Friedrichsdorf near Frankfurt. It is incorporating with all state railway companies of the CIS, in particular with the Russian Railway RZD. BITG bundles the competence in logistics of BCh and RZD and also the know-how of European traditional multimodal forwarding companies like Rail Transportation Service Broker GmbH (RTSB), creating the premium conditions for constant container transportation service by rail between Germany, Russia and China.

#### FROM CHINA TO GERMANY

Started in 2012 the BITG has been organizing whole block trains between China and Europe for well-known shipping companies. The main advantage is the reduced transit time compared to sea transport. The transit time is only 16-21 days, that is three times faster than by sea. While optimally consolidating regular container shipments west-and eastbound with fully loaded trains, we are able to reduce idle capacity costs to a minimum and thereby keep our freight rates stable. This gives you planning reliability in large long-term projects. We organize the delivery of your shipment from various loading places in Europe, CIS & China.



## Organizational structure of the State Enterprise Belintertrans Ltd.

Moscow

MINSK

Małaszewicze/Brest

Kiev

#### Belintertrans-Lietuva UAB

- Main focus of operation & services offered at Baltic Sea ports
- Own freight payer code in Baltic countries)
- Pre-carriage (multi-modal), mostly short-range transport from the North and Baltic Sea ports, handling and shipping of goods destination terminals in CIS, Mongolia and China, re-loading in broad gauge wagons
- Cargo/train consolidation incl. warehouse services, Customs clearance at the border with Russia
- Provision of EVRU, LVRU container

#### Belintertrans Ltd. - Transport-Logistic Center in Belarus BTLC (state-owned)

- Founded on 2nd of March 2009 by the Belarusian Railway (BCh)
- Direct contracts with CFTO RZD "Russian Railways", Lithuanian, Latvian, Estonian and Kazakh Railways and close cooperation with the railway administrations of Ukraine and Poland

## Service profile:

- Operator and forwarding services; supply of railway equipment (containers, flat cars, freight cars, tank wagons)
- Terminal service in Malaszewicze, Brest, Grodno, Gomel, Vitebsk and Kolyadichy (transhipment, storage, temporary storage, customs warehousing, storage, rental)
- Customs procedures (export, import, transit), Cargo insurance

## Belintertrans-Moskau LLC - strategic positioning

#### Main services:

- Shipments within Russia
- import-export and transit to/from neighbouring countries
- direct freight contract with the Russian Railways

Headquarters O Branch

Agency

## Belintertrans-Germany GmbH (BITG) in Friedrichsdorf

Friedrichsdorf

wholly-owned subsidiary of Belarus Railways

#### **Core competencies:**

- One of the leaders in providing All-In Service in intermodal rail shipments to and from CIS, Mongolia and China incl. supply of RW equipment (own rolling stock, containers)
- Customized rail logistics projects

## Belintertrans-China - strategic positioning

 Logistics service for shippers and forwarders and their goods within 1000 km from Zhengzhou, Wuhan, Chengdu

Ulaanbaatai

- Short-term supply of ISO container of all kinds in large quantities, delivery of containers by truck
- Document management (customs and accompanying documents)
- Logistics consulting and conception



## Solutions offered by BITG



Train operator for shipments  $\hookrightarrow$  EUROPE



All Handlings in Border-Terminals: Brest, Mala, Dostyk





**End-to-End Custom Clearance** 



Hub in Belarus can cover European countries and CIS-Countries



Hub Distribution by European Truck Network



Container Stock Management and Supply in Europe, CIS, China



Bonded Warehouses in China, Russia, Belarus and Europe



Repacking, light manufacturing, non-stop supply of transport equipment



Containers, Pallets or Boxes cargo shipments can be dispatched (Door to Door)

## Public Train operation from China to Europe via Dostyk or Erlian

## **Synergies BIT-GER/RTSB**

- pre-/on-carriage in Europe
- Shuttle trains from various European freight yards to Brest (lead time < 48hrs)
- Transhipment in both private and railway-owned wagons in Brest
- Europe-wide provision of ISO containers within 24 hours
- Export declarations, preparation of EX-1, T-1, creation of SMGS/CIM

## **Transit operations via ERLIAN**

 Provision & supply of flat broad gauge wagons from own stock (Repositioning from Ulaanbaatar to Erlian/Zamyn-Uud) and transshipment

Chongqing



Container Train "Katarina" in coop. with RTSB
Container Train: Duisburg – Brest in coop. with RTSB
Silk Road route via Dostyk
Transsiberian route via Erlian

Logistics consulting and conception from Zhengzhou, Wuhan, Chengdu, Chongqing and Suzhou

- Logistics services within 1000 km radius within main hubs
- Short-term supply of ISO container of all kinds in large quantities
- Delivery of container by truck
- Document management (customs and accompanying documents)



## Shipments China – Brest: Performance & Transit Time

## **Belintertrans-Germany solution:**

## **HUB Brest for international shipments with origin China**

- Diverse departure terminals in China (Zhengzhou, Chongqing, Suzhou, Chengdu, Wuhan)
- Routing via Alashankou/Dostyk, Manzhouli/Zabaikalsk, Erenhot/Zamyn-Uude

## **Transshipment in Brest:**

- 24 hours for regular trains
- On-carriage to diverse destinations

## **RUS/KZ/MN - Brest: Speed Train**

• Consistent transit time of 7 days

#### Services:

- Customs clearance in country of origin/destination
- Supply of containers, document handling, door-to-door delivery



## "Brest East-Western Gate" – a transport and logistics HUB for goods from and to China



Benefits HUB Brest → effective transport and logistics hub
Transit, transshipment and interchange services within the
freight corridor: South-East Asia - China - Central Asia and Europe

## Connecting link:

- Normal gauge ↔ broad gauge wagons
- most significant reloading and gauge conversion station in Europe

Final Destination	Time of delivery from Brest
Hamburg/Duisburg	2 days
South/Northern Europe	4 days
Moscow	2 days
PL, BY, CZ	1-2 days
Caucasus	< 7 days



## Overview of services and advantages:

Regular rail traffic with fixed departure times and forwarding options to all railway terminals in Europe, CIS and Middle East

## The service package includes:

- Consolidation of cargo in Brest, BY
- Shunting services
- Reconsignment to diverse places/countries of destination (CIS, EU, Central Asia, Caucasian region)
- Multi-modal solutions to on-carriage to the final point of unloading (Link between rail, road and sea)
- Handling of dangerous goods / temperature-controlled goods
- Bonded warehouse services with bonded licenses with EU & Eurasian Union
- Custom Clearance Services



→ Strategic geographic position for shipments NORTH, SOUTH, EAST and WEST





## **HUB Brest Container Terminal Sections**



The terminal Brest (where most of the transshipment operations are being done due the optimized infrastructure) is divided in 3 main parts: one section for transshipment of covered railroad cars, a section for open-top cars, and a container section.

## **Detailed information to the container section:**

Track number 9 crane runway, 8520 m<sup>2</sup> in area

Capacity 1435 gauge: 40 wagonsCapacity 1520 gauge: 20 wagons

Storage capacity 2 tiers: 80 (40ft)

Processing capacity: 240 wagon with containers

• Availability of gantry cranes with a trestle span of 16 m: KK-6,3; KK-16/20; MKKS-42 (total: 3)

• Volume processed in 2013: 271,100 t.



• Temporary storage warehouse (type A), 11,252.3 m<sup>2</sup> in area

• Length of track: 630 m

Capacity 1435 gauge: 42 wagonsCapacity 1520 gauge: 42 wagons

• Storage capacity 1 tier: 336 containers (40ft) or 672 containers (20ft)

Storage capacity 2 tiers: 672 (40ft) or 1344 (20ft)

Processing capacity of containers/day: 342

Access ways for trucks



## **Europe Operator Intermodal**

As one of the largest container operators for Eurasian rail transportation, we are continuously developing, organizing and marketing our Europe-wide network for combined road-rail (FOT-FOR) mode of transportation.

Our two main railway products are currently the container trains with the routing from Hamburg or Duisburg to Brest (Belarus). Both trains run twice a week in the round-trip.

At the Gateway Brest there are forwarding options to all terminals in the CIS, Mongolia and China for transports in east direction.

For West transports, the same applies for European freight stations.

It doesn't matter whether You would like to transport containers in a single or groupage shipment, or You do want us to create a concept of a block train with fixed departure times: Our qualified staff will meet every logistical challenge and work on each of your requests individually and with great care. You receive our transport offer promptly and guaranteed optimally "combined".

## Take advantage of our network – especially or transport over longer distances:

- with speed and moderate disposition schedule
- high performance with large quantitative transport volume
- smaller CO2 footprint, low energy consumption compared to sea shipments and pure truck transports
- high level of safety

### We would like to help You in the following matters:

- Creation of concept for Your transports (national & international)
- Logistics management for Your transport (Forwarding, Handling & Transport)

## ... and Operations:

- Supply of rail cars & rail car maintenance
- Traction services (national & international)
- Shunting services
- Supply of personnel (drivers, shunters and wagon master)

#### Handlings at the terminals:

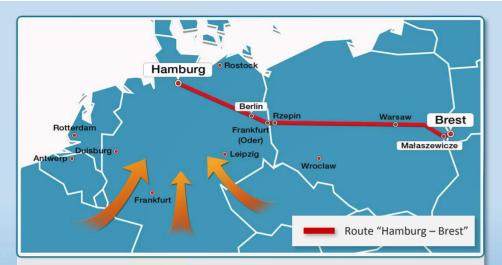
#### Eurokombi in Hamburg and RRT Rhein-Ruhr Terminal Duisburg and DIT

- Transshipment of the containers, which are delivered by truck or by antenna connections at the terminals
- Intermediate storage of containers if needed
- · Marshalling and timetabled shipments of container trains to Brest

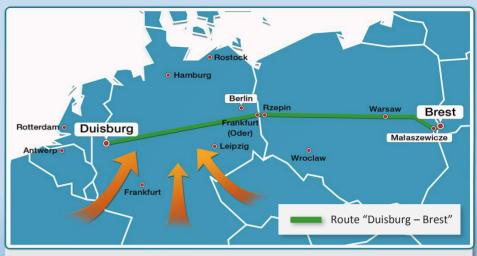
## Agency for reexpedition Belintertrans-Małaszewicze in Poland (1435 - 1520)

- Reexpedition at the CIS/Brest, RWB/CIM, T1 issue
- Import, export and transit customs clearance (preliminary customs declaration)
- Provision of standard gauge wagons for round trips from Brest to Hamburg or Duisburg





- Closing for booking: Monday 12:00 p.m.
- Closing for delivery: Monday16:00 p.m.
- DEPARTURE: Tuesday 11:00 a.m.
- ARRIVAL in Małaszewicze: Wednesday 03:00 a.m.
- Transshipment in Brest: Friday
- 41 x 40ft flat cars
- Length 578 m / max. tensile load 2,200 t / TEU 84
- Weekly Departures



- Closing for booking: Tuesday 12:00 p.m.
- Closing for delivery: Wednesday 16:00 p.m.
- DEPARTURE: Thursday 02:00 a.m.
- ARRIVAL in Małaszewicze: Friday 21:00 p.m.
- Transshipment in Brest: Sunday
- 41 x 40ft flat cars
- Length 578 m / max. tensile load 2,200 t / TEU 84
- Weekly Departures



On behalf of the Belintertrans-Germany, the Belorussian Railways BCh tranships containers from the standard gauge to broad gauge wagons in Brest

- Handling of trains and single shipments (ISO-containers: 20, 30, 40 & 45 feet)
- capacity of several trains daily (regular and ad hoc)
- Provision of locomotives, traction, engine drivers and rolling stock
- Customs clearance for the entire economic area of the Eurasian Customs Union
- Short and long-term storage of containers
- Repair and cleaning of containers
- Non-stop operation



## Shipments by wagon into the CIS

Our core services do also include organization and planning of volume shipments of oversized or heavy goods, which are transported by us in broad gauge railway wagons.

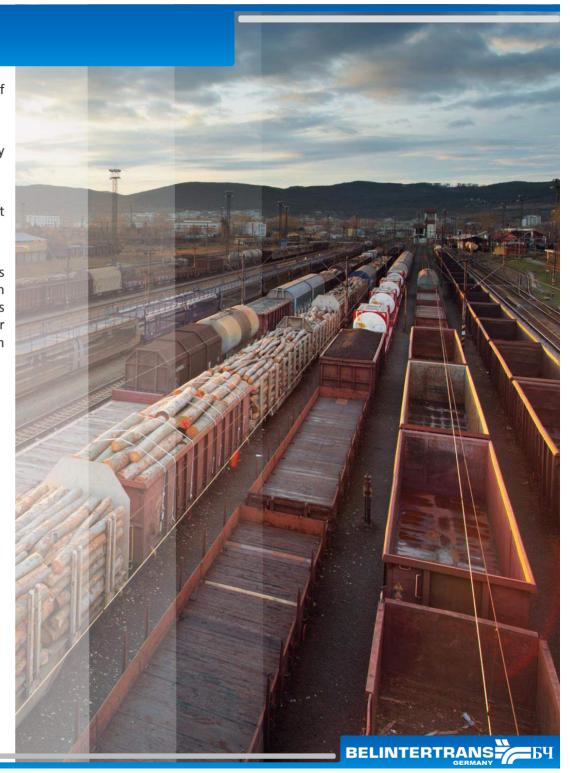
We arrange both the pre-carriage of the goods or delivery to the final destination by trucks and supervised reloading of the goods into provided freight wagons.

Depending on the type of goods and the place of loading, there is a selection of different routes with the transshipment either in Mukran, Brest, Chop, Vilnius or Riga.

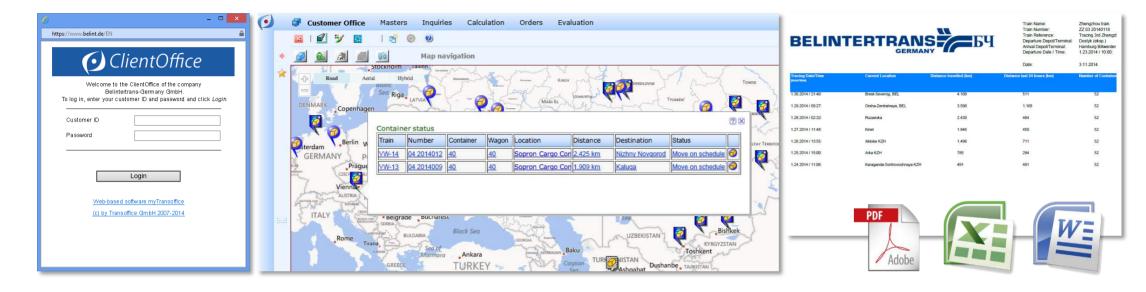
The BELINTERTRANS has contracts with European railway transport companies and, as an official Russian freight forwarder, offers the best conditions on the entire Russian railway network. The years of experience and cooperation with the Russian Railways RŽD have evolved into a powerful connection in the east-west traffic. The trust in our company on the part of railways is particularly reflected, for example, in the short-term and permanent supply of private and railway-owned single wagon or wagon groups.

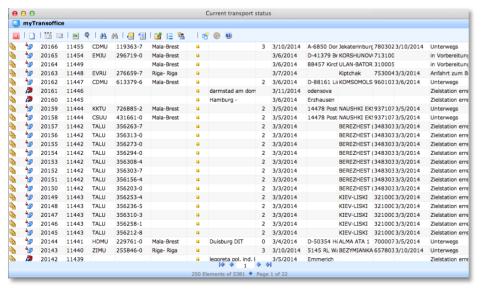
## Handling facilities and services:

- Handling of heavy lift and project cargo with crane
- Conventional handling of packaged and palletized goods
- Handling of chemicals/hazardous goods
- Reloading of packaged or palletized goods as well as project cargo
- Load securing and storage
- Customs procedures: import and export customs clearance
- Subsequent orders
- · Creating of sketches/drawings by our own staff
- Close cooperation with the shipping lines
- Documentary procedure with pictures and videos



## Monitoring system for block trains single containers





## The features and benefits of our web-based application ClientOffice:

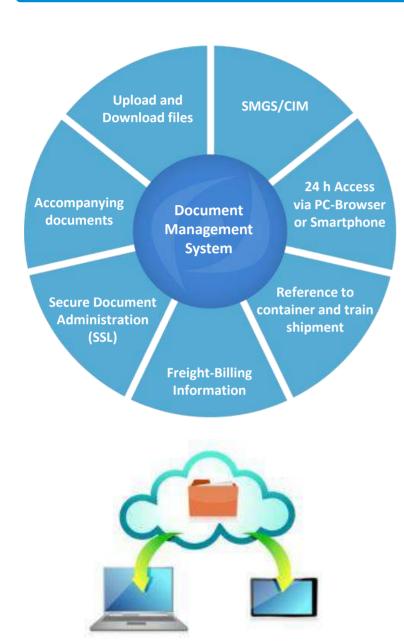
- Overview of the entire course of the route from the departure station to the destination station can be obtained online
- Update the position information in the system twice a day
- Graphical display of the wagon-position or container location on the map
- The reports can be exported in PDF, Excel and WORD format

## Availability of the tracking system:

- · Accessible online 24 hours a day via internet browser
- Mobile access to the Internet tracking system via mobile phone (WAP) possible
- Daily & automatic e-mail sending on tracking reports at 7.30 am, CET



## IT: Declaration & Document Management System



#### The declaration & document management in a nutshell

Our document management system (DMS) is completely digital, all the way through the transportation. Every order consists of two elements: the transport means themselves and the information related to their shipment. This information, from pickup and transport to delivery and confirmation, is seamlessly in our DMS.

- Real-time access to documentation
- Authorized users get the access to supply record of shipping/warehouse receipts, bill of lading, Material Safety Data Sheets instantly, regardless of location
- All shipping documents are easy to upload and access through a single interface
- Reduction of document courier costs and e-mailing





## **Imprint**

#### **Contact**

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"The innovative web-based transport management system myTransoffice® has been a significant contributor to our continued growth and success."



## BELINTERTRANS is a full member of the following associations:

- International Federation of Freight Forwarders Associations FIATA
- Belarusian Association of International Freight Forwarders BAIF
- East West Transport Corridor II
- International Coordination Council for Transsiberian Transportation CCTT

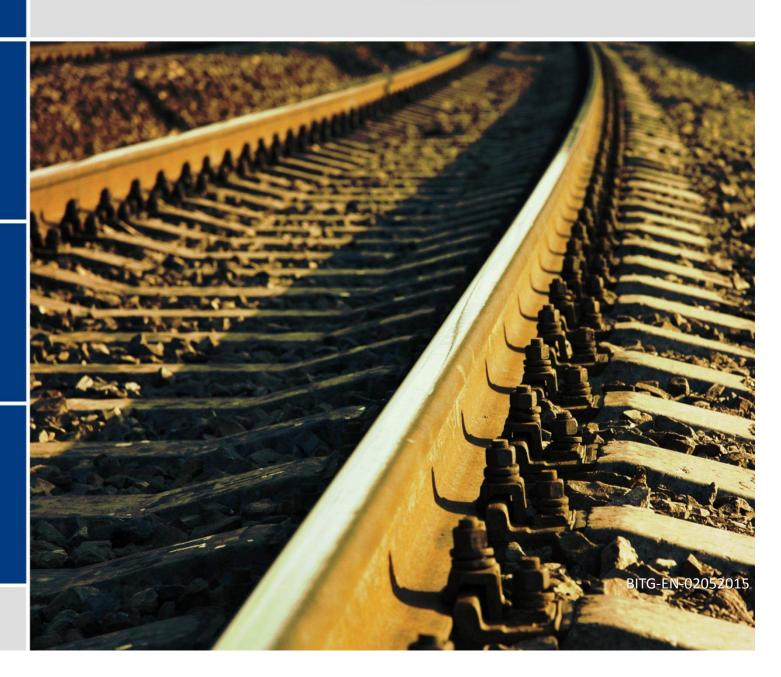








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